

Sioux Falls Figure Skating Club Board of Directors Monthly Meeting Minutes
7:15 p.m., Monday, January 11, 2021

Members Present: Sarah Hanson, Tom Stengrim, Barb Ebeling, Carl Carlson, Erin Steever

Members Absent: Katie Luggar

Others Present: Beverly Lush

Carlson moved and Ebeling seconded that the agenda for this meeting be approved. Passed.

Steever moved and Carlson seconded that the minutes for last month's meeting be approved. Passed.

Reports and Updates

Registration and Membership: SFFSC membership stands at 226, with 184 LTS, 31 Home Club, 3 Secondary Club and 2 Collegiate skaters. As session three gets underway, there are 109 skaters enrolled in the Learn to Skate program, 22 enrolled in the Hockey Academy, and 6 in the Aspire program. There is a real need for more coaches/helpers at all levels: Senior Coaches, Junior Coaches and "Skate Squad" volunteers (ages 12-14).

Programming

Holiday Show Recap: The "Fill Santa's Sleigh" holiday show cost \$1400 and generated \$3300 as well as a generous donation to Children's Inn. Ticket sales (approx. \$2000) were split between advance sales (149 tickets) and day of event (100 tickets). Other revenue came from registration fees and practice ice purchases.

Spring Show: After a discussion, Ebeling moved and Carlson seconded approval of the Show Coordinator position as shared in previous email from Hanson. Ebeling moved and Steever seconded that Coach Alicen Hauck be named Show Coordinator and Coach/Senior Skater Lily Derynck be named Assistant Director.

The Board made the following recommendations as to registration costs:

- \$135 first group (includes coaching and costume)
- \$ 65 second group (includes coaching and costume)
- \$ 50 small group (coaching, costume, practice ice not included)
- \$ 75 solo (coaching, costume, practice ice not included)
- \$50 senior solo (coaching, costume, practice ice not included)

and ticket prices:

- \$10 adult/\$5 child at door
- \$8 adult/\$4 child in advance

The pros and cons of two shows on a single day vs. two shows on two days were laid out. The Board leaned toward the single day option for financial reasons but want the director/assistant director to have input.

National Skating Month (USFSA): USFSA National Skating Month is January, but this does not align with SFFSC session dates. Unused LTS giveaways from 2020 Skating Month packages were

distributed at the “bring a friend” skating event in December and will be offered again at the similar event scheduled for February.

Financials: Accountant Lush is feeling good about the accounting practices put into place and being refined through the time she has been employed by the Club. An explanation of sales tax and payroll taxes (when these need to be paid and by whom) was offered, and a recommendation made that notice that 1099 positions need to carry their own tax burden should be added to job descriptions. Sales tax needs to be paid on all revenue except memberships and donations. It was also noted that expenditures should be approved by and paid for by the Club.

Fundraisers: The Flyboy fundraiser generated \$1093.38 profit for the Club and involved 14 participants. The SFFSC spiritwear fundraiser generated \$360.76 for the Club

Late Payment policy: Carlson moved and Steever seconded the proposed policy that a \$25 fee be charged for late payments and that access to ice be denied until fees are brought up to date.

Update on planned competition weekend (March): Rather than the planned ISI competition, SFFSC will host an exhibition for older skaters and an Aspire-type clinic for younger (LTS) skaters. This will provide an opportunity for the younger ones to get a taste of skating life/Club membership beyond group classes, and would be an introduction to the Aspire program and encouragement to join for those who might be interested.

Task Tracker - tabled

2020-2021 Calendar - tabled

Hall of Fame – tabled

Carlson moved and Steever seconded that the meeting be adjourned at 9:15 pm

Next Board Meeting – Monday, February 9 at 7:15 pm at SCHEELS IcePlex